

STAND A CHANCE TO WIN AN EXCLUSIVE UMW DATA TRAVELLER!

All you have to do is answer 3 simple questions. Find the easy answers to these questions in this issue of UMW Industries newsletter, and send in your entries to the address listed on this page, no later than 31st March, 2011. 10 lucky winners will be randomly selected from the correct entries.



- 1. In which year did Tennant introduce its ec-H2O chemical-free technology?
2. According to factory tests, up to how many times longer than other hand pallet truck models does the BT Lifter last?
3. Name the programme developed by Toyota Industries Corporation to evaluate its Distributors' and Dealers' after-sales service operations.

SURVEY

HOW MANY DO YOU KNOW?

Please list down all the material handling equipment brands that you know of or have heard of:

- 1.
2.
3.
4.
5.
6.
7.
8.
9.
10.



Send your answers in by 31st March, 2011. The first 50 completed survey forms received will be entitled to an attractive UMW Sunshade.

Name: I.C No.:
Contact No.:
Company Name:
Company Address:
Delivery Address:

Results will be published on our website by 15th April, 2011. Successful winners will be notified by post.

TODAY

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We appreciate your feedback. Write or call:

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COVER STORY

Logical choice for logistics leader

GETTING TO KNOW

Tennant Company - 140 years of history

PRODUCT WATCH

Reaching new heights

## BT TRUCK DRIVE WHEEL CAMPAIGN

LPE200 - LT2200 - LWE180 - SWE120S



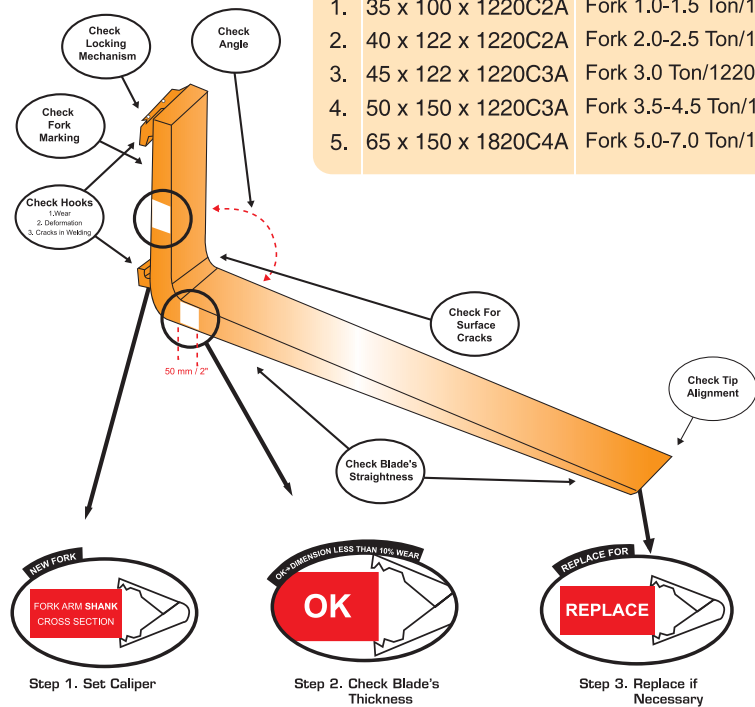
• Additional discount of 15% for castor and load wheel

NO.	DESCRIPTION	ORIGINAL NETT PRICE	CAMPAIGN NETT PRICE
1.	Drive Wheel	RM 465.00	RM 350.00

Promotion run from 1st January 2011 to 30th June 2011

## CASCADE FORKS SPECIAL SUPER SAVERS

NO.	PART NO.	DESCRIPTION	TRUCK CAPACITY	CAPACITY	CAMPAIGN
			(Ton)	600MM L. C. (Kg)	NETT PRICE (RM/Pair)
1.	35 x 100 x 1220C2A	Fork 1.0-1.5 Ton/1220mm	1.0-1.5 Ton	1,700	650
2.	40 x 122 x 1220C2A	Fork 2.0-2.5 Ton/1220mm	2.0-2.5 Ton	3,000	860
3.	45 x 122 x 1220C3A	Fork 3.0 Ton/1220mm	3.0 Ton	3,400	1030
4.	50 x 150 x 1220C3A	Fork 3.5-4.5 Ton/1220mm	3.5-4.5 Ton	4,500	1610
5.	65 x 150 x 1820C4A	Fork 5.0-7.0 Ton/1820mm	5.0-7.0 Ton	8,000	3140



“American Society of Mechanical Engineers (ASME B56.1) recommended that forks be withdrawn from service when the thickness of blade has worn by 10%  
Note: 10% wear weaken the fork by about 20%”

Promotion date: 1st January 2011 – 30th June 2011

- First come first serve basis while stocks last
- Prices are nett, subject to change without prior notice

### KEEPING SHIPSHAPE WITH UMW

The nature of KLB's business means that its employees have to attend to the haulage, distribution, warehousing, and shipping of a vast array of cargo which span from managing the automotive parts to dangerous bulk liquid products such as petroleum. With so much to-ing and fro-ing, it is imperative that safety risks at work are minimised. We were impressed by the company's dedication to making the workplace a safe and clean environment for its employees.

“We are committed to maintaining a high standard of Health, Safety and Environment (HSE) in our operations,” says Ms Nor Amalina binti Johari, Vice President, Automotive Logistic Division. “Apart from a deep concern for our employees' wellbeing, a zero-accident and environmentally friendly workplace increases productivity, so we try very hard indeed to reduce hazards in the work place. In fact, we want ultimately to eradicate any safety and health risks to which our people might be exposed while they are at work.”

KLB has been relying on Tennant machines since 2001 to help meet occupational health and safety requirements, she explains. “One obvious advantage of the Tennant machines is the dust control ability. Tennant S20 is far superior in its ability to control dust compared with other brands that we've used. It is also particularly efficient when it comes to picking up debris at the turning corners.”

At present, eight units of Tennant ride-on sweepers and scrubbers are rented from UMW Industries for use in KLB's four distribution centres throughout Malaysia, diligently keeping their premises clean and dust-free. Of these eight machines, two are S20 ride-on sweepers, two are T15 ride-on sweepers, one each of 6400, 6650 and 7200 ride-on sweepers, and one unit of 5680 walk-behind scrubber.

“We really make our Tennant machines work!” adds Ms Nor Amalina. “Three times a day, we depend on them to keep our premises clean; in the morning before our operations start, during lunch break and after the first shift's operations end. At a total of about five hours per day, that's pretty heavy usage.



Ms Nor Amalina binti Johari  
Vice President  
Automotive Logistics Division

What we like about Tennant machines is that they are reliable, strong machines that are made to last. They go all day and work long hours, even in harsh conditions. Maintaining them is easy and they are so user-friendly that any operator can use them.”

### A VALUED PARTNERSHIP

We asked Ms Nor Amalina what she thinks of the overall performance of UMW Industries as KLB's cleaning equipment business partner. She has this to say, “We value our partnership with UMW Industries. Thankfully, you've provided us with all the back-up support we've needed since we started using Tennant machines.”

And that, as they say, says it all.

1. Both the Tennant S20 and T15 working hard to create a clean and safe environment for KLB

2 & 3. The S20 compact mid-size rider sweeper with the SweepMax™ dust control system is ideal for both indoor and outdoor application

## LOGICAL CHOICE FOR LOGISTICS LEADER



Konsortium Logistik Berhad (KLB) is a leader in providing total logistics solutions, specialising in end-to-end logistics services for four major market segments: the automotive industry, oil and gas industry, distribution logistics and project logistics.

The Konsortium has dedicated teams of industry specialists who can identify supply chain problems and solve them with customised solutions; in their words, their specialty is “to combine the demand chain with the supply chain”.

With more than a decade in automotive logistics alone, KLB is able to give just-in-time solutions to automotive manufacturers and assemblers in the country. The company’s major customers include all the major automotive companies in Malaysia, Proton, Perodua and NAZA Automotive Manufacturing Sdn Bhd, just to name a few.



KLB runs its nationwide operations along the guiding principles of integrity, quality, discipline, commitment, teamwork and initiative. As an ISO 9001:2000 accredited company, KLB continually strives to improve the quality of its management system and also to ensure that they comply with the internationally recognised safety and health requirements of the Occupational Safety and Health Act, 1994.

## SAFETY CHECK FOR ENGINE POWERED FORKLIFT ENGINE: OFF

Before inspection, ensure:  
a) Vehicle parked on level surface.  
b) Parking brakes applied.

c) Tyres lowered to ground.  
d) Tools ready: tyre pressure gauge, hub nut wrench, rag

<b>Forks, Backrest</b> Damage, Bends, Looseness 	<b>Lift Chain</b> Tension, Bends, Stretched 	<b>Hydraulic Oil</b> Oil level 	<b>Coolant</b> Coolant level 
<b>Coolant or oil leaks</b> 			<b>Lamps</b> Dirt, Damage, Cracks 
<b>Brake fluid</b> Fluid level, Leaks 	<b>Engine Oil</b> Oil level 	<b>Tyres, Rims</b> Tyre inflation pressure, Damage, Cracks, Wear 	<b>Hub Nut</b> Looseness 



**WARNING**

- Don't remove radiator cap when engine is hot. Wait till engine cools, then slowly turn cap to release any internal pressure.
- Before inspections, first release any internal pressure in hydraulic system if fluid temperature is high. This is to avoid hot gas blowing out. How to release pressure:  
1. Lower forks to the ground.  
2. Turn key switch off.  
3. Operate lift and tilt levers 2 or 3 times.  
4. Slowly turn cap to remove it.
- Turn off engine when refuelling. Keep vehicle away from open flames.
- Don't increase tyre pressure above specified level.
- Even a minor malfunction may cause a serious accident. Report malfunctions in vehicle to your supervisor. Never operate vehicle until it has been repaired.

### ENGINE: ON

**Steering Wheel:** Free play/Looseness

**Horn:** Abnormal sound

**Material Handling Device:** Operation/Fluid leaks

**Gauges:** All operating/Fuel level

**Brake & Clutch Pedals:** Pedal free play/Effectiveness

**Parking Brake:** Lever operating force/Brake effectiveness

**Engine:** Abnormal noise/Vibration/Emission colour & smell

**Back Mirror:** Dirt/Damage/Angle

**Lamps:** Turns on & off

# TENNANT COMPANY - 140 YEARS OF HISTORY



Tennant Company is a recognised leader in designing, manufacturing and marketing solutions that help to create a cleaner, safer world. Headquartered in Minneapolis, USA, Tennant Company has worldwide marketing and manufacturing operations that focus on caring for all types of indoor and outdoor floor surfaces. UMW Industries is the distributor for Tennant industrial sweepers and scrubbers in Malaysia.

Tennant Company\* commenced operations as a small sawmill that produced wood products and flooring for local businesses. This, literally, laid the groundwork for a company that would later become a world leader in floor care solutions. Over the last 140 years, Tennant Company has survived on a legacy of resiliency and innovation. Here's the story of their 140-year commitment to creating a cleaner, safer world.

## 1870-1944: CARVING OUT A NICHE: THE STEEL WOOL BUFFING MACHINE

Evolving from a frontier business to a cottage industry, Tennant claims new cleaning territory, files its first patent and moves from manual to mechanised sweeping.

- 1870: George H. Tennant opens his small woodworking shop in northeast Minneapolis.
- 1909: The business incorporates as the G.H. Tennant Co.
- 1929: The Great Depression. As its wood products business declines, Tennant focuses in a new direction.
- 1930s: Tennant buys the rights to a motorised floor "dry cleaning machine" from a Minneapolis janitor.
- 1938: Floor maintenance equipment is now the company's main product.
- 1941-WWII: Tennant keeps Defence plants clean.

# BRAKE PACKAGE 7FD / FG 30 RM 1,150.00 PER SET EXCLUDING WORKMANSHIP

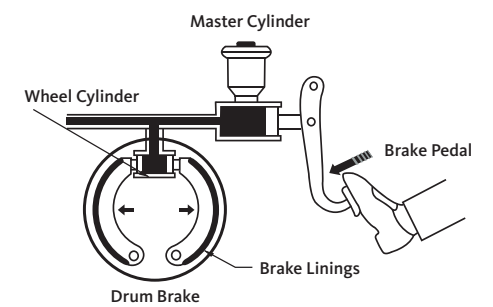


"The brakes are one of the most important parts of the forklift, and must be inspected to ensure safety. In particular, it is important to regularly inspect brake lining wear, wheel cylinder wear and rust, and the piston cap. If you feel that the brakes have become less effective:"

**Inspect The Brakes Immediately**

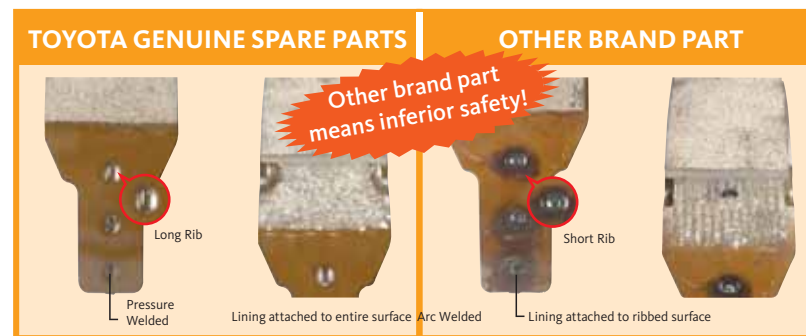
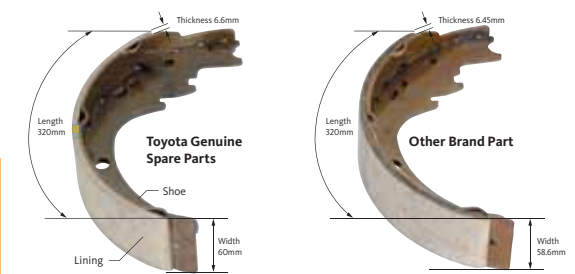
NO.	PART NO.	DESCRIPTION	QUANTITY REQUIRED
1	47401-33240-71	Shoe Sub-Assy, Upper & Lower	4
2	47210-23321-71	Cylinder Assy, Master	1
3	47410-23420-71	Cylinder Assy, Wheel	2
4	42415-32800-71	Oil Seal (For Front Axle Hub)	2
5	42125-33240-71	Oil Seal (For Front Axle Shaft)	2
6	GEP380ML Amber	Brake Fluid	2

## Yes ! Correct Selection



NEW BRAKE LININGS	NEEDS REPLACEMENT	CONTINUALLY USED WITHOUT BEING REPLACED

## BRAKE SHOE



Promotion Period: 1st January 2011 – 30th June 2011

## BECOMING GOOD THROUGH CHANGE



1. Peter Loke, Butterworth Branch Head, receiving the ASEC certification from Gan Kim Teck

2. Lee See Phang, Ipoh Branch Head, receiving the same honour

3. Zulkifly Rashid, Central Region Service Manager receiving the certification on behalf of his service team

The difference between a good product and a great one very often lies in the unseen extras that come bundled with the product. In UMW Industries, the difference is the Kaizen principle diligently put into practice in the after-sales division of Toyota Forklifts.

Kaizen is a Japanese tradition that literally means “to become good through change”, and that entails reorganising every facet of a business system so that the entire organism runs at top efficiency and continuously improves.

In 2003, based on the Kaizen principle, Japan’s Toyota Industries Corporation launched its After Sales Service Evaluation & Certification (ASEC) Programme for all its distributors and dealers. ASEC’s aim is to increase customer satisfaction and thus strengthen customer loyalty in the after-sales business segment. Great emphasis is put on Kaizen activities which span 15 after-sales areas, from personnel to customer retention. The ASEC certification and award is renewable every five years for dealers and branches that meet the demanding criteria.

As the distributor for Toyota Forklifts in Malaysia, UMW Industries fully supports the ASEC Programme. In fact, of our five branches

(Kuantan, Melaka, Shah Alam, Ipoh, Butterworth and Johor Bahru), Kuantan and Melaka have twice received the ASEC award.

“Our Parts & Service business performance has improved by adopting Kaizen activities,” says Mr Gan Kim Teck, Senior General Manager of UMW Industries. “All our operations are at a healthy level and we believe that by giving quality service, we gain more new truck deliveries.”

“The international standards of ASEC certification encourage

us to set even higher after-sales service standards,” adds Mr Gan. “We are monitoring results, implementing new marketing concepts, carrying out STEP training for technical staff, and running Customer Relationship Programmes.”



### 1945-1979: SWEEPING TRANSFORMATIONS

World War II redefines industrial America and Tennant strikes out in new directions, pursuing distant markets, the service business, vacuumised sweeping – and its initial public offering.

- 1947: Tennant introduces a vacuumised sweeper to control dust in factories.
- 1949: The company makes its first international sale of sweeping machines.
- 1957: Tennant moves into world headquarters in Minneapolis, MN.
- 1969: Tennant becomes a public company.
- 1970s: A manufacturing facility is opened in the Netherlands. The company enters the service business, and its internal quality initiative is launched.
- 1978: Model 432, the first walk-behind scrubber is introduced.

### 1980-2009: GROWING BIGGER, STRONGER, SMARTER

Quality initiatives, process improvements and global acquisitions lead to Tennant’s greenest horizons ever, along with industry recognition for environmental leadership.

- 1990: Tennant wins Seven Wonders of the World award for its Eco line of non-solvent coatings.
- 1994: The acquisition of Castex and the Nobles brand extends the company’s commercial floor cleaning capabilities.
- 1995: Tennant acquires the Eagle Floor Care Line of propane burnishers.
- 2000: Tennant is listed on the NYSE.
- 2002: The company introduces FaST for hard floor surfaces. It’s quick-drying and uses less water.
- 2003: Tennant extends market coverage in Europe, Japan and China.
- 2004: ReadySpace quick-drying carpet cleaning technology is introduced.
- 2008: Three notable events happen:

#### ec-H<sub>2</sub>O™

- Tennant introduces ec-H<sub>2</sub>O chemical-free cleaning technology.
- Outdoor equipment manufacturer, Applied Sweepers, is acquired, and Tennant inherits the Green Machine brand.
- The company expands its sales and service network in South America by acquiring Brazilian market leader, Sociedade Alfa Ltda.

- 2009: Tennant is awarded the European Business Award for its ec-H<sub>2</sub>O chemical-free cleaning technology.

### 2010 AND BEYOND: INVENTING THE FUTURE

Tennant will extend its legacy of leadership and innovation into the future, expanding markets, finding better ways to satisfy customer needs and delivering value to its stakeholders.

\* This article is slightly adapted from the original at <http://www.tennantco.com/company/about-us/history>

1 & 2. Tennant Company's headquarters in Minneapolis, USA

3. George Henry Tennant

4. Floor maintenance equipment becomes the company's main product in 1938

5. In 1978, the first walk-behind scrubber is introduced

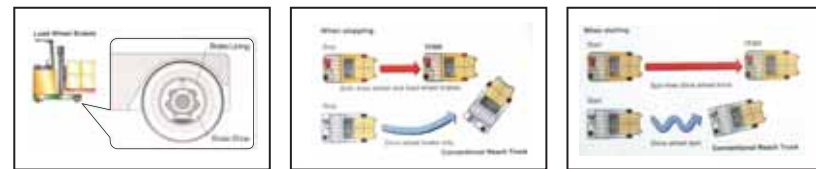
## REACHING NEW HEIGHTS

The Toyota 7FBR Series of Electric Powered Reach Trucks combines the valued feedback of reach truck operators with advanced electronic technology to give outstanding performance.

### SAFETY FIRST AND FOREMOST

Designed with safety in mind, the Toyota 7FBR has first-rate braking, traction control, stability, and even knows when no one is at the controls!

#### • Superb Braking and Traction



The electronically controlled front-assist brake system determines how much braking is needed and reduces the tendency to sway, especially on slippery surfaces which need excellent stopping power and traction control. The motor's torque output also automatically adjusts when the reach truck starts and during switchback operations, freeing the operator from fiddling with accelerator adjustments.

#### • Stable Suspension Control



Conventional reach trucks risk tilting while cornering, or pitching forward when reaching. The 7FBR's SAS (System of Active Stability) vastly improves stability when travelling and handling loads, even at the reach capacity of 4m.

#### • Automatic Lock-Down

If no operator is at the controls, the 7FBR simply stops travelling and handling loads, thanks to the OPS (Operator Presence Sensing) System. The floor switch detects the operator's absence or if the brake pedal is released.



## MAINTAINING OUR STRONGHOLD



Although our Toyota forklift is a household name in Sarawak, we continue to be excited about potential customers. The Borneo Cultural Trade and Expo (16th-25th July, 2010), held in Sibu, afforded us that opportunity to introduce and exhibit our products to new markets.

The Trade Exhibition is an annual event jointly organised by the Sibu Municipal Council and Sibu Garden and Leisure. For ten days, various exhibitors from a host of different industries promoted their products to huge daily crowds comprising Sibu residents as well as those from the outlying areas of the Central Rajang basin.

Holding centre court at our booth were the Toyota 7 and 8 Series diesel trucks, and BT hand pallet trucks. Samples of our latest agency product, Trelleborg Wheel Loaders (industrial tyres), were also showcased. By the time the Trade Exhibition ended ten days later, we had handled many keen enquiries and further extended our market reach.

On to the 2011 Borneo Cultural Trade Exhibition!



1. Customer signing sales order on the spot
2. Toyota forklift on display
3. Tennant sweeper & scrubber attract keen enquires during the exhibition
4. Timothy Loh, Regional Manager of Sarawak (second from right), and his dedicated team

# SAFETY FIRST (EVERYTHING ELSE, SECOND)



For more than 35 years, UMW Industries has been the leader in Malaysia's forklift market. Designed with safety and reliability foremost in mind, forklifts are still only machines, and people who use them must be trained to handle them in a safe manner. How to maintain safety at work is an issue which we consider part of our corporate responsibility to impart to the public.

So when on a sunny Tuesday in Nilai, our customer, ICI Paints (Malaysia) Sdn Bhd, held its Safety Day to promote and increase safety awareness among their employees and business partners, we happily accepted their invitation to participate in their event. ICI Paints' theme for the day was Nothing We Do is Worth Getting Hurt For. Safety exhibitions by suppliers were included as part of the programme.

The crowd response on that 26th October, 2010 was very good. Aside from ICI Paints' own staff, the employees of neighbouring plants, associate companies, schools and suppliers also turned up. With such an encouraging captive audience, we took the opportunity to highlight the importance of safety practices when handling forklifts. At our booth, we taught the do's and don'ts of using forklifts via some games (with token prizes) and short talks.

Obviously we can't replicate the games here in this Newsletter, but flip to page 15 and you'll see the list of "what-to-do" and the "don't-you-ever-do-that" actions when handling forklifts. Please do look through them and follow our safety tips to avoid any possible injury to yourself or your colleagues.

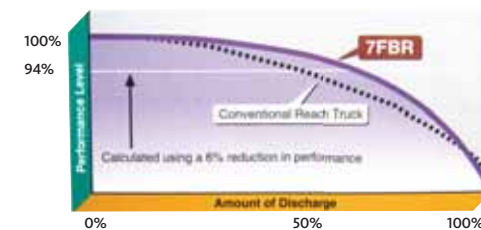
If you want comprehensive training on the principles of forklift operation, safe driving, pre-operation inspections and maintenance habits, UMW Industries is providing PROLUS and SMETAP Schemes training programmes registered with Pembangunan Sumber Manusia Berhad. To get more details about our Forklift Operators' & Safety Training Programmes, please contact our Customer Info-Desk @ +603 5163 3833.

1 & 2. Visitors at our booth taking keen interest in our safety tips

3 & 4. UMW team getting ready to welcome visitors

## RADICAL EFFICIENCY

Toyota's revolutionary AC technology is used to efficiently run the 7FBR on AC power which it generates and collects via its regenerative braking system during switchback, braking, and when the accelerator lever is released.



### • Power Functions

Three performance modes (standard, power and high) allow operators to choose what is best suited to their operations. The Power Keep function keeps 7FBR's "just charged" performance at an incredible 25% longer than conventional reach trucks.

### • Low Maintenance

In DC motors, contactors and brushes must be replaced because frequent switchback operations wear them out. The 7FBR's AC motor does not need these parts, so maintenance costs are reduced by a hefty 63%!

## ACCENTED COMFORT

Every aspect of the operator's movements is accessed and care taken to lessen stress when at the controls.

### • Person-Friendly

The operator's compartment has a comfortable waist support, high head clearance and a low floor which makes repeated getting on and off the reach truck less taxing. The angle of the lower stay on the backrest has been adjusted for a clear view of how the fork tips are inserted into the pallet on the ground, and there is a document box for papers.

### • Smart Controls

A reach truck moves when the brake pedal is depressed, and stops when the brake is released. Fatigue is reduced as braking the 7FBR takes 40% less effort than on older models. The electronically powered, small-diameter steering is precise in its operation, and the easy-down system quietly and automatically slows the forks down before they contact the ground.

## PERFORMANCE ON CALL

Several optional extras are available for specific performance needs, such as specially built cold-storage models which shrug off extreme cold, water and rust. Other options include a laser marker, LED headlight, rear rubber bumper, load meter, operator side panel and an easily detachable resin roof which is effective against rain showers. The Multifunction Lever and a directional pad together control the lifting, reaching, lowering, shifting, travelling forward and reversing, and the horn.

To know more about our Toyota Reach Trucks, just call our Customer Info-Desk @ +603 5163 3833.

## OPTIONAL FEATURES

### Cold-resistant components



### Water- and rust-resistant components



### Laser marker



### LED headlight



### Rear rubber bumper



### Load meter



### Operator side protector



### Resin roof



## STILL ACTIVE, HALF A CENTURY LATER

For many companies, hand pallet trucks are simple tools to be bought cheaply, treated badly and dumped quickly in favour of a newer machine.\* That's not how the BT models are treated, it would seem.

The BT Lifter range from BT is made of solid quality. Factory tests have shown that the BT Lifter lasts up to five times longer than other hand pallet truck models. BT is so confident of its product quality that the standard BT Lifter LHM230 has a lifetime guarantee on its fork frame.

To show just how durable the BT Lifter is, TMHE recently ran a campaign to find the oldest BT Lifter still in service. The winning truck was located in Bocholt, Germany, doggedly serving the Walter Overbeck carpentry company.

Still hard at work after nearly half a century, the Series 2 BT Lifter's machine plate was a bit worn, but the serial number was legible enough to indicate that the truck was manufactured in 1964-65.

"This BT Lifter hand pallet truck was part of the inventory when we took over the business in 1992," explains owner Walter Overbeck. "We are very happy to have used this quality product for so many years."

Andreas Bößler, product manager at Toyota Material Handling Deutschland, discovered the aged BT truck. "As the winner of this contest, Walter Overbeck receives a brand new BT Lifter," Andreas says. "The winning hand pallet truck has been retired and returned home to a place of honour alongside other classic hand pallet trucks at our hand pallet truck factory in Mjölby, Sweden."

Unsurprisingly, the contest also unearthed a number of other active veteran trucks, including a BT Ministacker in Italy from 1971 and a BT Lifter in the Netherlands from 1972.

"The very old BT Ministacker was still in perfect working condition at the Arce-Ungari Group in the Milan area," explains Andrea Bergonzini, Used Equipment Manager at Toyota Material Handling Italia. "The 38-year-old BT SV 05 B/4 model was being used for picking and handling operations."

Which just goes to show that you can't keep a good BT truck down, even after 50 years of hard work, long after others have given up.

See the BT Hand Pallet Truck for yourself! Contact our Customer Info-Desk @ +603 5163 3833.

\* This article is adapted from the original at <http://www.bt-forklifts.com/En/News/News/Pages/Classic-BT-Lifter-hand-pallet-truck-still-active.aspx>



## 30,000 EYED OUR MACHINES!



The farming and agro-based industries are some of UMW Industries' most loyal customers. Small wonder when you consider how much back-breaking manual labour is reduced when machines are put to work instead.

The MAHA (Malaysian Agriculture, Horticultural & Agrotourism) International Exhibition (26-11-2010 to 5-12-2010) held at the Malaysian Agro Exposition Park Serdang (MAEPS) was thus the ideal opportunity to exhibit our latest equipment and to demonstrate to a new generation of farmers and the general public, the sheer power and durability of our workhorses.

As one of the biggest events organised by the Minister of Agriculture and Agro-based Industry, MAHA's objectives include displaying the latest quality products which meet international standards, and at creating business opportunities both locally and globally. MAHA International 2010 attracted almost 2.7 million visitors with the Machinery Zone receiving, on average, 2,000-3,000 visitors a day.

UMW's booth, located at a prime spot in the Machinery Zone, was among the first to be recognised by visitors. For ten full days, we displayed our agricultural tractor; Case backhoe; Toyota forklift; BT powered pallet, stacker and hand pallet; Tennant sweeper and scrubber; Honda gen set and grass cutter; and power tiller. Enthusiastic enquiries were received from both the government and private sectors.

The total success of our involvement in MAHA 2010 (our third such participation) was thanks to the combined efforts of our Equipment Division. Great job, guys! Here's looking forward to our 4th MAHA event!

1. Toyota 8 Series taking centre stage at our booth

2. Tennant S20 is also on display

3. Some of our customers visiting our booth